



Infosec Institute, Inc. Approved on Climb Channel Solution's GSA IT 70 Contract Schedule

New addition will allow resellers to offer Infosec's products at best and discounted pricing using Climb Channel Solutions' GSA schedule.

Eatontown, NJ (April 28, 2022) — Climb Channel Solutions, a subsidiary of Wayside Technology Group, Inc. (NASDAQ: WSTG) and international value-added distributor for disruptive and emerging technologies, announced today that their vendor partner Infosec, has been approved to be on their GSA IT 70 Contract. Infosec and our resellers will now be able to utilize the GSA schedule to promote and expand their public sector business. This new addition will allow resellers to offer Infosec solutions at discounted pricing using Climb's GSA schedule.

Infosec believes knowledge is power when fighting cybercrime. They help IT and security professionals advance their careers with skills development and certifications while empowering all employees with security awareness and privacy training to stay cyber-safe at work and home. To date, over 5 million learners are more cyber-resilient from Infosec IQ's security awareness training and more than 70% of the Fortune 500 have relied on Infosec Skills to develop their security teams.

Dale Foster, CEO of Climb Channel Solutions, says, "Infosec empowers people to not only build awareness, but also provides limitless access to cybersecurity courses for office and home. We are pleased that Infosec's offerings are now available to the public sector increasing reseller offerings and enabling more people and business across the nation."

"Infosec is proud to partner with Climb Channel Solutions to bring role-guided cybersecurity training and education solutions to the GSA Schedule," said Russell McGuire, CRO at Infosec. "With the rise of cyber incidents worldwide, it's more important now than ever that government organizations can upskill their technical teams to mitigate risk and raise awareness among their employees to be cyber safe at work and home."

Infosec's technical skill development platform and live boot camps, Infosec Skills, include over 1,400 role-based courses, hands-on cyber ranges, and labs to assess teams and close skills gaps. Learners progress from beginner to expert with training mapped to in-demand cyber roles like SOC Analyst and Cloud Security Engineer, as well as industry standards like the NICE Workforce Framework for Cybersecurity and MITRE ATT&CK® Matrix for Enterprise.

Infosec IQ security awareness and training empowers your employees with the knowledge and skills to stay cyber-secure at work and home. With over 2,000 awareness and training resources, organizations have everything they need to prepare employees to detect, report and defeat cybercrime.



Those interested in learning more about our public sector offerings, please visit <https://www.climbcs.com/site/content/Climb-Public-Sector-Home> or contact Climb by phone at +1.800.847.7078 (US), or by email at GSA@ClimbCS.com.

About Infosec

Infosec is a leading cybersecurity education company helping IT and security professionals advance their careers and empowering employees to be cyber safe at work and home. Its mission is to equip individuals and organizations with the knowledge and skills to confidently outsmart cybercrime. More than 70% of the Fortune 500 have relied on Infosec Skills to develop their security talent and teams, and more than 5 million learners worldwide are more cyber-resilient from Infosec IQ's security awareness and phishing training. Follow Infosec on [LinkedIn](#), [Twitter](#), [Facebook](#), [Instagram](#) and Infosec's [Resources Blog](#) for the latest news, or visit infosecinstitute.com for more information.

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About Climb Channel Solutions and Wayside Technology Group

Climb Channel Solutions is a global specialty IT distributor for emerging technology vendors with solutions for Security, Data Management, Connectivity, Storage & HCI, Virtualization & Cloud and Software & ALM. Climb provides vendors access to thousands of VARs, MSPs, CSPs and other resellers. Climb holds an IT-70 GSA contract vehicle that provides resellers and vendors with a competitive edge within the Public Sector. Climb is a wholly-owned subsidiary of Wayside Technology Group, Inc. (NASDAQ: WSTG). Read more at www.climbcs.com, call 1-800-847-7078, and follow us on [LinkedIn](#).

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